



A & D ENVIRONMENTAL SERVICES

"Providing Full-Service Environmental Solutions"

High Point, NC (Corporate Office) (800) 434-7750	Columbia, SC (Lexington) (803) 957-9175	Greenville, SC (864) 505-5806	Richmond, VA (Hopewell) (800) 434-7750	Atlanta, GA (Buford) (678) 714-8420	Macon, GA (478) 788-8899	Windsor, CO (303) 517-9682	Burlington, NC (336) 229-0058
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A&D Environmental's Strategic Moves

The manufacturing and commercial development in A&D Environmental's service area has continued to grow. The company has hired new field personnel and drivers to keep up with the growing demand over the last six months. Also, A&D Environmental has seen the need to organize our industrial service business development approach differently to better respond to our customers' needs and to promote growth. In pursuit of those goals, we have:

Opened a satellite location in the Richmond, VA area.

Adding personnel and industrial service equipment to respond to customer needs and to pursue growth in that area.

Hired two new industrial service project managers/business development personnel in SC and GA.

Kelly Tinsley, formerly of Action Resources, came aboard with A&D Environmental at the company's Macon, GA location in November of 2014, targeting industrial service growth in GA. Kelly may be reached at ktinsley@adenviro.com or 478-342-4899.

John Neel, formerly of Palmetto Industrial, began his employment with A&D Environmental's SC business unit in January, targeting industrial service growth in the upstate. John may be reached at jneel@adenviro.com or 864-704-7391.

Added a second logistics coordinator in NC

Chuck Elmore, formerly of Zebra Environmental, moved over to A&D Environmental's Archdale, NC location in a logistics coordinator role, strengthening an already robust business unit. Chuck may be reached at celmore@adenviro.com or 336-289-2808.

Added a logistics coordinator in SC

Ashley Johnson, a long time A&D Environmental site manager, has been moved in-house as a logistics coordinator to streamline the company's SC business unit as we continue to grow. Ashley may be reached at ajohnson@adenviro.com or 803-821-6024.

Bolstered our industrial service offering in GA

Adding additional industrial service equipment in Macon, GA enables us to more efficiently service GA customers.

Upcoming Educational/Trade Show Opportunities

A&D Environmental is a proud sponsor, exhibitor, and/or attendee of the following upcoming trade shows, symposiums, and seminars:

- Environmental Remediation Workshops (contact us to sign up for these workshops)**
Jacksonville, FL March 10, 2015
Tampa, FL March 11, 2015
Atlanta, GA April 28, 2015
Greenville, GA April 29, 2015
Charlotte, NC April 30, 2015

Georgia Brownfield Association redevelopment panel discussion in Atlanta, GA on March 11, 2015

The Geological Society of America, Southeast Section meeting in Chattanooga, TN on March 19- 20, 2015 (Scott Pearce will be presenting his paper on Contracting for Remediation)

Clemson Hydrogeology Symposium in Clemson, SC March 26, 2015

Carolina Air Pollution Control Association (CAPCA) 2015 Spring Conference in Asheville, NC April 8-10, 2015

Charlotte Regional Safety & Health School in Charlotte, NC April 15-17, 2015

Environmental Show of the South in Gatlinburg, TN April 22-24, 2015

Look for our personnel at each of these events.

A&D Environmental's Value Proposition

A&D Environmental offers a broad range of services to a broad range of customers throughout our service area and will gladly follow our customers outside of our service area to meet their needs. Our customers buy from us for the value we bring:

- Reduce Risk
- Lower Total Cost
- Broad Range of Services
- Superior Customer Service
- On Time Service Delivery

Focus on the Employee



This edition focuses on an employee who has been with A&D Environmental for over ten years and who has been instrumental in the company's long term business development. **Scott Pearce** is the company's Director of National Accounts and is headquartered in our North Carolina office. Being the road warrior that he is, you will have an easier time finding Scott on his cell phone or at one of the many conferences and trade shows in which we participate. Scott may be reached at spearce@adenviro.com or 336-803-1783.

Customer Event in NC



We appreciate all of our customers who were able to participate in the company's annual pheasant shoot at the McManus Hunting Preserve in Liberty, NC. Thanks to A&D Environmental's **Eric McManus** (pictured far left on the back row) for organizing and hosting the event.

Employment Opportunity

Follow this link to employment opportunities in all of our business units:
www.adenviro.com/employment

Visit us on Facebook





March 2015
Volume 6, Issue 1

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