

"A & D on the Move" Monthly Newsletter

Contact Information

High Point, NC (Headquarters)
336-434-7750

Burlington, NC
336-229-0058

Charlotte, NC (Rock Hill)
803-980-8460

Columbia, SC (Lexington)
803-957-9175

Greenville, SC (Mauldin)
864-234-0055

Macon, GA
478-788-8899

Atlanta GA (Buford)
678-714-8420

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Family and Company in Mourning



On Sunday March 27, 2011 Chris Lock passed away after a short battle with cancer. Chris dedicated his work life to the environmental field and had worked with A & D and predecessor companies for over ten years. His personal life was dedicated to his family. He was blessed to be able to give his youngest daughter away in marriage just days before his passing. Few people in our business have impacted as many other lives as Chris Lock. His untimely death leaves a void in our personal and professional lives that will never be completely filled. Our sincere condolences are extended to Chris' family.

<http://www.legacy.com/obituaries/thestate/obituary.aspx?n=christopher-michael-lock&pid=149763749>

A & D's Footprint has changed with recent Acquisition

The acquisition of Greenleaf has expanded our footprint. You can now access our five core services (Industrial Services, Waste Management, Remediation, Emergency Response, and Transportation) from seven locations throughout the southeast.



A & D Environmental Acquires the Greenleaf Group of Companies

A&D Environmental Services has acquired the Georgia-based Greenleaf Environmental group of companies in a transaction that broadens and strengthens A&D's presence in the Southeast. In the transaction, A&D purchased Greenleaf Environmental Group and Greenleaf Environmental Services, both located in Buford, Georgia, and Greenleaf Treatment Services, located in Macon, Georgia. The acquisition supports A&D's regional growth strategy by adding both new and complementary capabilities that underscore its focus on being a "one-stop shop" for responsible environmental and industrial services that maximize value and minimize risk.

"This is an excellent business fit," said Paul Taveira, Chief Executive Officer of A&D. "With their expertise in waste management and remediation – which leverages two of A&D's core competencies – and our new, larger footprint in Georgia, we truly are the go-to company for the broadest possible range of secure, confident environmental services in the Southeast."

"Greenleaf Treatment's non-hazardous waste management facility in Macon was a key factor in the acquisition. We didn't have solidification capabilities outside of the Carolinas and acquiring Greenleaf's non-RCRA facility in Macon makes us more competitive in that segment."

"Also, with A&D's expertise in industrial services and emergency response, we will now be able to provide those services to Greenleaf's customers and our existing customers in Georgia."

For further information, please contact Dan Martin, Vice President of Sales and Marketing, at 803-309-4657 or dmartin@adenviro.com.

New Faces at A & D

A & D Environmental is excited to welcome two highly experienced sales representatives to our company. Chris Carter and Brian Rothwell both joined the company in April of this year and bring extensive networks and industry experience. Chris will be working central/upstate SC as well as western NC and can be reached at 864-505-5806 or ccarter@adenviro.com. Brian will be working the northern GA territory and can be reached at 770-990-5129 or brothwell@adenviro.com.

Trade Shows and Conferences



A & D Environmental continues to actively participate in trades shows and conferences around the region. Most recently we saw a lot of our current, and soon to be, customers at the Spring CAPCA conference in Asheville, NC, as well as at the Clemson Groundwater Symposium and the Charlotte Safety Conference. This week we will be exhibiting at the "Show of the South," the State of Tennessee's annual hazmat conference. Look for us at upcoming environmental conferences and shows.

Employee of the Month



A & D Environmental superintendent **Jeff Delawder** is stationed at one of the company's larger customer sites where he manages eight A & D employees. Jeff's responsibilities include providing full time, in-plant industrial services for our customer. He places a high value on job safety, customer service, and long term relationships. In his personal life, Jeff is an avid deer hunter and boater. He can be reached at 336-240-2527.

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