



A & D ENVIRONMENTAL SERVICES

"Providing Full-Service Environmental Solutions"

High Point, NC
(Corporate Office)
(800) 434-7750

Columbia, SC
(Lexington)
(803) 957-9175

Greenville, SC
(Mauldin)
(864) 505-5806

Charlotte, NC
(800) 434-7750

Burlington, NC
(336) 229-0058

Atlanta, GA
(Buford)
(678) 714-8420

Macon, GA
(478) 788-8899

Windsor, CO
(303) 517-9682

Raleigh, NC
(Sales Office)
(919) 210-9339

Norfolk, VA
(Sales Office)
(804) 475-4615

Safety Up Front



No job is worth doing unless it is done safely. Our ethic of giving SAFETY, ENVIRONMENTAL COMPLIANCE, and RISK AVOIDANCE the highest priorities will be our guide to ensure we constantly do what is right. A&D's customers demand nothing less than a safe project. A&D has successfully passed the rigorous vetting processes that our customers require, including PICS, ISNetwork, BROWZ, PEC, the MASC training consortium, and the MICCS Program. Our field personnel are 40 hour trained and many have been through the Loss Prevention System (LPS) training. We have personnel that maintain TWIC cards to work in facilities or vessels covered by the MTSA. Please contact our Corporate Health and Safety Officer, Paul Butsavage at 803-957-9175 for more information on A&D's safety program or to discuss how we can provide safety training to your employees.

New Employees

A&D has taken a big step towards expanding its business into a geography that we have only skimmed the surface of in the past. Dave Rowland joined our team at the beginning of 2103 as the company's Business Development Manager for Colorado and the surrounding states. Dave has been developing business in the environmental industry for close to 25 years and has worked for some of the largest companies in the business, including Clean Harbors and Belfor. Dave is based in the Denver area and, together with our team in Colorado, is tasked with taking the A&D name and service lines to new levels in the Mountain State Region. Dave may be reached at 303-517-9682 or drowland@adenviro.com.

Tom Neill joined us in late 2012 as the company's Director of Human Resources. Tom brings with him over 20 years of experience in the field of Human Resources, Training and Safety. Most recently, Tom was EH&S Director at Bradley Personnel in Lexington. Prior to that, Tom was Director of Human Resources at Epes Logistics Services and VP of Safety and Human Resources at Billings Freight Systems. Tom may be contacted at 336-434-7750 or tnNeill@adenviro.com.

New Services



A&D Environmental Services recently performed a soil excavation, loading, transportation, and disposal for one of our larger consulting customers. Okay, so nothing unusual there, until you learn that the soil was heavily contaminated with Asbestos Containing Material. A&D Environmental utilized one of our Asbestos certified crews to execute this project safely and cost effectively. We successfully excavated, provided dust control, properly containerized via a double liner system, transported, and disposed of approximately 6000 tons of soil contaminated with ACM. Contact Keith Burch or Joel Miller at 336-434-7750 for more information on our capabilities similar to this throughout our service area.

Additionally, A&D Environmental Services now offers an alternative to traditional excavation techniques used for subsurface utility exposure and other more delicate excavations, where prevention of damage to underground and surrounding apparatus is critical. Air and hydro-vacuum excavation (aka "daylighting" or "potholing") offers a safe, minimally intrusive, and cost effective answer to satisfy those needs.

Focus on the Employee



A&D Environmental recognizes Angie Rice as our featured employee in this issue. Angie has been with A&D since 2009 and has worked tirelessly behind the scenes to support the sales department with our CRM, Key Performance Indicators, sales reporting and, among other things, takes care of this Newsletter. Angie has been associated with the industrial and environmental business for 15 years and has worked for various companies within the industry, including PSC, Perma-Fx and AB Environmental Services.

A & D Hosts Customer Event



The 6th Annual A&D sponsored Pheasant Shoot was another outstanding success! Over 20 customers participated in the event and, while not official, this year's group claims to have broken the record for number of birds downed. True or not we can officially report that the weather was beautiful, the birds were flying, the food was excellent, and the fellowship was perfect.

Visit us on Facebook and Twitter



www.adenviro.com

MAXIMUM Protection. MINIMUM Risk. TOTAL Peace of Mind.